



The Automotive Closes (Automotive Sales Closing Techniques)

By Grant Cardone

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Grant Cardone's Automotive Closing Techniques are being used nationwide as the definitive sales tool for automotive professionals. This incredible program will teach you how to handle any objection you hear from a customer and close any situation in the negotiating process. This is program gives you the power closes that were developed over twenty years. This program includes the top 85 closes for any situation. This power-packed program comes with a reference book to make it easy for you to find and use the exact closes you need while you are on a deal! Not only will you learn the critical words and phrases Grant uses, but you will hear the tone and inflections that are so critical to your success in the close. If you are interested in increasing your income and your confidence in closing your deals, then make sure you and every sales person in your organization owns this program.

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